



Mechanical Engineering
Academy of Distinguished Alumni

Bear Poth

Distinguished Mechanical Engineer, 2007

BSME, The University of Texas at Austin, 1986
M.B.A., The University of Texas at Austin, 1991

Founding President and CEO
LumenServeSM

Bear Poth has an extensive entrepreneurial and operations background founding and growing numerous telecommunications and technology-based companies over a 25+ year professional career. Mr. Poth's experience includes being Founder and CEO of a wide range of companies that have built and operated IP Networks with 3,000+ route miles of microwave/fiber transport, built and serviced 25,000+ VoIP connections, constructed over 1,300 miles of hybrid fiber/coaxial broadband plant, provided 50k+ CATV/telephone/Internet connections, constructed 100k+ square-mile canopy of wireless networks and constructed and operated 500+ wireless towers. During his career, Mr. Poth has raised more than \$400M in venture equity and debt capital to finance a wide array of infrastructure-based businesses.

After receiving his undergraduate degree, Mr. Poth started his career as a mechanical engineer with Chrysler Technologies Airborne Systems, where he held a Secret clearance and worked on a variety of airborne communication projects. Projects included the E-4B and its communications systems. Mr. Poth then went to graduate school and received his MBA. After graduate school he was recruited into consulting with Deloitte, where he served as a senior consultant in the Dallas office. It was there that Mr. Poth began to work in the telecommunications industry, serving a wide

range of clients both public and private. While at Deloitte, Mr. Poth was recruited to work for his client, Central and Southwest Corporation of Dallas, a Public Utility Holding Company, where he served in the Telecommunications and later the Corporate Ventures group. Mr. Poth was then recruited to lead ClearSource, Inc., a competitive broadband overbuilder that raised \$170M in venture capital. Mr. Poth served as ClearSource's President and CEO and led the company's development of fiber optic networks across Texas. ClearSource initiated Mr. Poth's entrepreneurial career, and he went on to found a total of six different companies in a wide variety of technology and telecommunications areas, including fiber optics, telephony, IP network services, wireless services, wireless towers and more. Mr. Poth's newest business, LumenServeSM is the nation's first Tower Lighting as a ServiceSM (TLaaSSM) company, providing tower owners with LED lighting systems, monitoring, and compliance as a service.

Mr. Poth has a legacy of building businesses with strong value systems, operations, and customer service track records. Mr. Poth and his wife Gina have five children and live in Austin. Mr. Poth received a Bachelor of Science in mechanical engineering and a Master of Business Administration from The University of Texas at Austin.